## **Qualification Specification**

## 601/7787/1

iCQ Level 3 NVQ Certificate in Advice and Guidance (RQF)



### **Qualification Details**

Title:iCQ Level 3 NVQ Certificate in Advice and Guidance (RQF)

Awarding Organisation : <u>iCan Qualifications Limited</u> Fees Price List Url : <u>https://icanqualify.net</u>

Qualification Type: RQF Qualification Sub Type: None Qualification Level: Level 3 Qualification Sub Level: None EQF Level: Level 4

Regulation Start Date: 18-Sep-2015 Operational Start Date: 01-Oct-2015 Offered In England: Yes

Offered In Wales: Yes
Offered In Northern Ireland: Yes
Assessment Language In English: Yes
Assessment Language In Welsh: No
Assessment Language In Irish: No

SSA: 13.2 Direct Learning Support

Purpose: D. Confirm occupational competence and/or 'licence to practice'

 $\label{lem:competence} \textbf{Sub Purpose:} \, \textbf{D1.} \, \, \textbf{Confirm competence in an occupational role to the standards required}$ 

Total Credits: 21
Min Credits at/above Level: 15
Minimum Guided Learning Hours: 132
Maximum Guided Learning Hours: 144
Diploma Guided Learning Hours: 0
Barring Classification Code: ZZZZ

Overall Grading Type : Pass Assessment Methods : Portfolio of Evidence

Structure Requirements: To achieve this qualification, learners must complete all units from Group A and a minimum of 9

credits from Group B. A minimum total of 21 credits.

Age Ranges: Pre-16: No; 16-18: Yes; 18+: No; 19+: Yes

Qualification Objective: This qualification is for those who work giving advice and guidance who are looking to develop their

skills and knowledge further

## **Qualification Specification**

## 601/7787/1

iCQ Level 3 NVQ Certificate in Advice and Guidance (RQF)



### Rules of Combination (ROC)

Group Name	Mandatory			Maximum Units	Minimum Credits	
OG) Overarching Group	Yes	0	2	2	21	0
A) Mandatory Units	Yes	4	4	4	12	12
B) Optional Units	Yes	15	0	0	9	0

### **Group A Mandatory Units**

URN	Title	Level	GLH	Credit
J/602/5138	Establish communication with clients for advice and guidance	3	20	3
<u>L/602/5139</u>	Support clients to make use of the advice and guidance service	2	20	3
R/602/5210	Understand the importance of legislation and procedures	3	24	3
Y/602/5192	Review own contribution to the service	3	20	3

### Group B Optional Units

URN	Title	Level	GLH	Credit
A/602/5153	Prepare clients through advice and guidance for the implementation of a course of action	4	20	3
A/602/5203	identify and promote the contribution of Careers Education Guidance CEG within the organisation	5	30	4
F/602/5140	Develop interactions with advice and guidance clients	3	25	4
F/602/5185	Enable advice and guidance clients to access referral opportunities	3	20	3
F/602/5199	Operate within networks	4	20	3
H/602/5194	Evaluate and develop own contribution to the service	4	20	3
J/602/5141	Interact with clients using a range of media	2	20	3
J/602/5172	Assist clients through advice and guidance to review their achievement of a course of action	4	20	3
J/602/5205	Promote Careers Education Guidance _CEG_	3	20	3
M/602/5182	Negotiate on behalf of advice and guidance clients	5	35	5
R/602/5143	Assist advice and guidance clients to decide on a course of action	4	20	3
R/602/5207	Facilitate learning in groups	4	20	3
T/602/5183	Liaise with other services	3	20	3
T/602/5202	Provide and maintain information materials for use in the service	4	15	3
Y/602/5189	Manage personal case load	4	20	4

# Unit Specification J/602/5138 Establish communication with clients for advice and guidance



Qualification Framework: RQF

 $\label{thm:communication} \textbf{Title}: \ \textbf{Establish communication with clients for advice and guidance}$ 

Unit Level: Level 3 Unit Sub Level: None Guided Learning Hours: 20 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

11-14-17	200/F330 a Fatablish assumption with allower for public and avidance		
	Jnit: J/602/5138 : Establish communication with clients for advice and guidance		
	Understand the factors that contribute to effective communication with clients		
	ent Criterion - The learner can:		
01.01	Explain how to create a safe and suitable environment for practitioners and clients		
01.02	Explain the effects of different types of verbal and non-verbal communication		
Be able t	Be able to establish effective communication with clients		
02.01	Introduce the service to clients in a way that matches their needs		
02.02	Provide clients with the appropriate time to express their requirements		
02.03	Make the client aware of limits of confidentiality		
Understa	nd how to minimise difficulties when communicating with clients		
03.01	Explain what difficulties with, and barriers to, communication may occur		
03.02	Explain immediate actions to minimise any difficulties with, and barriers to, communication		
03.03	Explain how to access support for minimising difficulties with, and barriers to, communication		
Be able t	Be able to minimise difficulties in communication		
04.01	Identify communication difficulties in relation to individual clients		
04.02	Adapt own approach to minimise the effect of any communication difficulties		
04.03	Select resources to meet the needs of individual clients		

# Unit Specification L/602/5139 Support clients to make use of the advice and guidance service



 $Qualification\ Framework\colon\ RQF$ 

 $\label{thm:continuous} \textbf{Title}: \ \textbf{Support clients to make use of the advice and guidance service}$ 

Unit Level: Level 2 Unit Sub Level: None Guided Learning Hours: 20 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

Unit Grading Structure: Pass

Unit: L	Unit: L/602/5139 : Support clients to make use of the advice and guidance service		
Be able	Be able to enable clients to decide whether to use the service		
Assessr	Assessment Criterion - The learner can:		
01.01	Encourage clients to clarify their requirements and circumstances		
01.02	Assist clients to decide whether the service can meet their requirements, including: Identifying the appropriate information providing clients with information on the advantages and disadvantages of using the service		
Be able	to identify and provide accurate information required by clients		
02.01	Explore with clients the reasons for their information needs and agree how it will be provided		
02.02	Identify the most appropriate information sources and retrieve the relevant information		
02.03	Check the clients understanding of the information and confirm that the information provided is sufficient for their requirements.		
02.04	Agree with the client any further activities necessary, including referral to alternative sources of information		
Unders	tand the services provided by other suitable services		
03.01	Explain what other suitable services are available.		
03.02	Explain what is offered by these other services		
Be able	to provide information on other suitable services		
04.01	Provide information on other services that may be more suitable for meeting the clients requirements		
04.02	Advise the client on the approach to other services		
Be able	Be able to agree with clients their use of the service		
05.01	Clarify and confirm the clients requirements and how these will be met by the service		
05.02	Agree the way in which services can be provided		
05.03	Advise the client of the procedures for contacting and using the service		

## Unit Specification R/602/5210

### Understand the importance of legislation and procedures



Qualification Framework: RQF

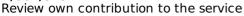
Title: Understand the importance of legislation and procedures

Unit Level: Level 3 Unit Sub Level: None Guided Learning Hours: 24 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

Understand legislation and codes of practice which impact on their role  Assessment Criterion - The learner can:  Explain the current, national, local, professional, and organisational requirements that relate to their role including; Equal opportunities Discrimination Health and safety Security Confidentiality  01.02 Explain the importance of complying with national, local, professional and organisational requirements  01.03 Explain the consequences of non-compliance  Understand how to deal with urgent situations 02.01 Explain what types of situation may occur that require immediate action 02.02 Explain who can be referred to for assistance in situations where immediate action is required  Be able to record contacts, interactions, agreements, and provision of information 03.01 Record contacts, interactions, agreements, and provision of information 03.02 Explain what systems are used for recording these interactions 03.03 Explain why it is important to use these systems	
Assessment Criterion - The learner can:  Explain the current, national, local, professional, and organisational requirements that relate to their role including; Equal opportunities Discrimination Health and safety Security Confidentiality  01.02 Explain the importance of complying with national, local, professional and organisational requirements  01.03 Explain the consequences of non-compliance  Understand how to deal with urgent situations  02.01 Explain what types of situation may occur that require immediate action 02.02 Explain what actions should be taken to deal with different situations 02.03 Explain who can be referred to for assistance in situations where immediate action is required  Be able to record contacts, interactions, agreements, and provision of information 03.01 Record contacts, interactions, agreements and information provided in the appropriate systems.  03.02 Explain what systems are used for recording these interactions	
Explain the current, national, local, professional, and organisational requirements that relate to their role including; Equal opportunities Discrimination Health and safety Security Confidentiality  01.02 Explain the importance of complying with national, local, professional and organisational requirements  01.03 Explain the consequences of non-compliance  Understand how to deal with urgent situations  02.01 Explain what types of situation may occur that require immediate action  02.02 Explain what actions should be taken to deal with different situations  02.03 Explain what ocan be referred to for assistance in situations where immediate action is required  Be able to record contacts, interactions, agreements, and provision of information  03.01 Record contacts, interactions, agreements and information provided in the appropriate systems.  Explain what systems are used for recording these interactions	
Equal opportunities Discrimination Health and safety Security Confidentiality  01.02 Explain the importance of complying with national, local, professional and organisational requirements 01.03 Explain the consequences of non-compliance  Understand how to deal with urgent situations 02.01 Explain what types of situation may occur that require immediate action 02.02 Explain what actions should be taken to deal with different situations 02.03 Explain who can be referred to for assistance in situations where immediate action is required  Be able to record contacts, interactions, agreements, and provision of information 03.01 Record contacts, interactions, agreements and information provided in the appropriate systems.  Explain what systems are used for recording these interactions	
01.03 Explain the consequences of non-compliance  Understand how to deal with urgent situations  02.01 Explain what types of situation may occur that require immediate action  02.02 Explain what actions should be taken to deal with different situations  02.03 Explain who can be referred to for assistance in situations where immediate action is required  Be able to record contacts, interactions, agreements, and provision of information  03.01 Record contacts, interactions, agreements and information provided in the appropriate systems.  03.02 Explain what systems are used for recording these interactions	
Understand how to deal with urgent situations  02.01 Explain what types of situation may occur that require immediate action  02.02 Explain what actions should be taken to deal with different situations  02.03 Explain who can be referred to for assistance in situations where immediate action is required  Be able to record contacts, interactions, agreements, and provision of information  03.01 Record contacts, interactions, agreements and information provided in the appropriate systems.  03.02 Explain what systems are used for recording these interactions	
02.01 Explain what types of situation may occur that require immediate action 02.02 Explain what actions should be taken to deal with different situations 02.03 Explain who can be referred to for assistance in situations where immediate action is required  Be able to record contacts, interactions, agreements, and provision of information 03.01 Record contacts, interactions, agreements and information provided in the appropriate systems. 03.02 Explain what systems are used for recording these interactions	
02.02 Explain what actions should be taken to deal with different situations 02.03 Explain who can be referred to for assistance in situations where immediate action is required  Be able to record contacts, interactions, agreements, and provision of information 03.01 Record contacts, interactions, agreements and information provided in the appropriate systems. 03.02 Explain what systems are used for recording these interactions	
02.03 Explain who can be referred to for assistance in situations where immediate action is required  Be able to record contacts, interactions, agreements, and provision of information  03.01 Record contacts, interactions, agreements and information provided in the appropriate systems.  03.02 Explain what systems are used for recording these interactions	
Be able to record contacts, interactions, agreements, and provision of information  03.01 Record contacts, interactions, agreements and information provided in the appropriate systems.  03.02 Explain what systems are used for recording these interactions	
03.01 Record contacts, interactions, agreements and information provided in the appropriate systems.  03.02 Explain what systems are used for recording these interactions	
03.02 Explain what systems are used for recording these interactions	
03.03 Explain why it is important to use these systems	
03.04 Describe any procedures relating to the use of these systems	
Understand the actual or potential effect of own values, beliefs, attitudes and behaviours when working	
04.01 Explain the actual or potential effect of own values, beliefs, attitudes and behaviours when working	
Understand why the effectiveness of methods may vary depending upon the situation and clients involved	
05.01 Explain how to assess the effectiveness of methods	
05.02 Explain why the effectiveness of methods may vary with different clients	
05.03 Explain the types of issue that might arise	
05.04 Explain the actions that may be taken to address these issues	
05.05 Explain the implications of not addressing these issues	

## Unit Specification Y/602/5192





Qualification Framework: RQF

Title: Review own contribution to the service

Unit Level: Level 3 Unit Sub Level: None Guided Learning Hours: 20 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

Be able	Be able to assess own contribution to the work of the service		
Assessment Criterion - The learner can:			
01.01	Assess own work against specified objectives		
01.02	Review feedback on own work		
01.03	Review the priorities assigned to work objectives		
Be able to develop to achieve work objectives			
02.01	Identify realistic development objectives		
02.02	Agree a personal development plan with the appropriate people		
02.03	Identify and make use of suitable development opportunities		
02.04	Review and update personal development plans regularly, taking account of any changes in work requirements		
02.05	Explain why the items in the plan will aid development and maintain and update relevant knowledge		

Unit Specification A/602/5153
Prepare clients through advice and guidance for the implementation of a course of action



Qualification Framework: RQF

Title: Prepare clients through advice and guidance for the implementation of a course of action

Unit Level: Level 4 Unit Sub Level: None Guided Learning Hours: 20 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

Unit Grading Structure : Pass

Unit	Jnit: A/602/5153: Prepare clients through advice and guidance for the implementation of a course of action		
	Be able to assist clients to prepare an action plan		
Assess	Assessment Criterion - The learner can:		
01.01	Confirm the course of action with the client and the roles and responsibilities of those involved		
01.02	Explore the potential advantages and disadvantages of the chosen course of action, including the timescales and any cost implications		
01.03	Identify any unrealistic expectations and explore possible modifications		
Be able	Be able to assist clients to develop the action plan		
02.01	Incorporate relevant information into the action plan		
02.02	Ensure the plan specifies methods, timescales, and responsibilities		
02.03	Produce the plan in the agreed format and review it with the client		
02.04	Agree the process for future reviews		
Be able	Be able to assist clients to identify how the plan might be implemented		
03.01	Identify potential methods for implementing the course of action and identify any potential difficulties		
03.02	Confirm with clients their understanding of the action plan		
03.03	Obtain agreement from the client for action plan to commence		

## Unit Specification A/602/5203

Identify and promote the contribution of Careers Education Guidance \_CEG\_ within the organisation



Qualification Framework: RQF

 $\begin{tabular}{ll} \textbf{Title:} Identify and promote the contribution of Careers Education Guidance \_CEG\_ within the organisation \\ \end{tabular}$ 

Unit Level: Level 5 Unit Sub Level: None Guided Learning Hours: 30 Unit Credit Value: 4

SSAs: 1.3 Health and Social Care

Unit Grading Structure : Pass

	Unit: A/602/5203: Identify and promote the contribution of Careers Education Guidance _CEG_ within the organisation		
	Be able to gain support for the role of CEG within the organisation  Assessment Criterion - The learner can:		
01.01	Elli Cinterion - The learning can:   Identify the regional and national criteria against which CEG provision will be assessed		
01.02	Present a rationale for CEG in formal and informal settings		
01.03	Communicate, orally and in writing, the strategy to interested parties		
01.04	Conduct discussions in a way which maintains good working relationships with interested parties		
Be able	to identify opportunities for promoting Careers Education Guidance (CEG) within the organisation		
02.01	Establish the values, aims, policies and procedures of the organisation		
02.02	Explain the current role of CEG within the organisation		
02.03	Assess the potential contribution of CEG to the organisation		
02.04	Identify the roles and responsibilities of those who can provide information within the organisation		
Be able	to implement and evaluate a strategy to promote CEG within the organisation		
03.01	Develop a strategy to determine the objectives, activities and resources required to achieve strategic aims		
03.02	Confirm the organisational roles, responsibilities and requirements for implementing the strategy		
03.03	Evaluate the advantages and drawbacks of: Feedback forms Surveys Discussion groups Ad hoc approaches to gathering information about CEG services		
03.04	Access relevant sources of information and feedback on the effectiveness of the strategy		
03.05	Monitor and evaluate the profile of CEG within the organisation		
03.06	Present relevant evaluation and revisions in an appropriate format and at an appropriate time		

## Unit Specification F/602/5140

### Develop interactions with advice and guidance clients



Qualification Framework: RQF

Title: Develop interactions with advice and guidance clients

Unit Level: Level 3 Unit Sub Level: None Guided Learning Hours: 25 Unit Credit Value: 4

SSAs: 1.3 Health and Social Care

Unit: F	Unit: F/602/5140 : Develop interactions with advice and guidance clients		
Be able	Be able to enable clients to explore their issues		
Assessn	Assessment Criterion - The learner can:		
01.01	Create a suitable environment for the client to be comfortable to express their issues and concerns		
01.02	Encourage the client to explore their requirements, their ideas for achieving them and any potential barriers to achievement		
01.03	Encourage clients to set priorities		
01.04	Identify a range of communication skills that could be used to work effectively with clients		
Be able	Be able to sustain interactions with clients		
02.01	Recognise the nature and stage of the interaction and provide opportunities to sustain this		
02.02	Encourage clients to provide additional information		
02.03	Manage any inappropriate information given by clients		
Be able	Be able to bring interactions to a close		
03.01	Provide clear opportunities for clients to end the interaction		
03.02	Allow clients to decide on the next steps and agree with them any further activities or support that is needed		
03.03	Review the interaction and summarise the points made		

## Unit Specification **F/602/5185**

### Enable advice and guidance clients to access referral opportunities



Qualification Framework: RQF

Title: Enable advice and guidance clients to access referral opportunities

Unit Level: Level 3 Unit Sub Level : None Guided Learning Hours: 20 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

Unit: F	Unit: F/602/5185 : Enable advice and guidance clients to access referral opportunities		
	Understand the process for referring clients to other organisations		
Assessi	Assessment Criterion - The learner can:		
01.01	Explain which organisations clients are likely to be referred to.		
01.02	Explain what types of information the client will need including the various formats this may need to be in		
Be able	to identify options for referral		
02.01	Obtain information from clients on their requirements		
02.02	Obtain relevant, and current information on other services that are potentially suitable		
02.03	Assess the suitability of other services		
02.04	Confirm the other services acceptance criteria and procedures		
02.05	Ensure the other services have the capacity and resources to deal with additional clients		
02.06	Review the requirements of the clients and check them against the services provided by the other services		
Be able	to enable clients to take up referral opportunities		
03.01	Provide information, including advantages and disadvantages of referral, to enable clients to make an informed decision		
03.02	Confirm the acceptability of the referral with the client		
03.03	Plan the implementation of the referral		
03.04	Facilitate the clients contact with the other services		
03.05	Review the boundaries of confidentiality with the client; informing them of the information that has to be passed between the services		
03.06	Agree any further information or support that is required by the client		

## Unit Specification F/602/5199 Operate within networks



Qualification Framework: RQF

Title: Operate within networks

Unit Level: Level 4 Unit Sub Level: None Guided Learning Hours: 20 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

Unit: F/6	Unit: F/602/5199 : Operate within networks		
Be able to	Be able to identify and access networks which could benefit the service		
Assessme	Assessment Criterion - The learner can:		
01.01	Determine the role and purpose of existing networks		
01.02	Implement the services criteria for network participation		
01.03	Agree with practitioners how much time should be given to networks		
01.04	Explain the types of conflicts which could occur		
Be able to	Be able to maintain memberships of networks		
02.01	Maintain personal contacts within networks		
02.02	Identify problems which may occur with network facilitation and participation		
02.03	Explain the actions to take to address problems identified within networks		
02.04	Explain what the implications could be if problems are not resolved		
Be able to	Be able to exchange information within networks		
03.01	Agree the information required by network members		
03.02	Work to realistic timescales for the exchange of information		
03.03	Analyse how feedback improves the use of networks		
03.04	Utilise systems for recording and exchanging information		

## Unit Specification H/602/5194

### Evaluate and develop own contribution to the service



Qualification Framework: RQF

Title: Evaluate and develop own contribution to the service

Unit Level: Level 4 Unit Sub Level: None Guided Learning Hours: 20 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

Unit: H/6	Unit: H/602/5194: Evaluate and develop own contribution to the service	
Understan	Understand the process of evaluating practice	
Assessmen	nt Criterion - The learner can:	
01.01	Identify criteria used to evaluate practice	
01.02	Evaluate practice including identifying areas for development	
01.03	Identify the information to be evaluated	
01.04	Agree the feedback to be accessed	
01.05	Identify the objectives of the service which will inform evaluation	
Be able to	carry out evaluation of practice	
02.01	Evaluate information using identified criteria	
02.02	Implement agreed criteria to evaluate practice	
02.03	Evaluate the effect of own values, beliefs, attitudes and behaviours on work role	
02.04	Identify aspects of knowledge required by the service and the profession	
02.05	Seek guidance and support when issues are beyond own knowledge and experience	
Be able to	identify development objectives	
03.01	Use outcomes of evaluation to prioritise and agree development objectives	
03.02	Identify and access the necessary resources for development	
03.03	Record personal development plans	
03.04	Review and update personal development plans	

# Unit Specification J/602/5141 Interact with clients using a range of media



Qualification Framework: RQF

Title: Interact with clients using a range of media

Unit Level: Level 2 Unit Sub Level: None Guided Learning Hours: 20 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

	//602/5141 : Interact with clients using a range of media
Be able	e to establish interaction with clients using a range of media
Assessi	ment Criterion - The learner can:
01.01	Respond to clients promptly according to organisational procedures and in a way that encourages them to stay connected to the service
01.02	Identify any constraints on clients and the circumstances in which the interaction is being carried out
Be able	e to deal with problems maintaining interactions
02.01	Identify any problems in an interaction
02.02	Take appropriate action to ensure that the interaction is maintained
02.03	Describe the types of problems that can occur across different types of media
Be able	e to provide information and focus on the clients requirements
03.01	Provide information about the service and confirm if it is appropriate to the client.
03.02	Encourage clients to share their concerns
Unders	stand how to communicate using a range of media
04.01	Explain the range of media most often used by the service
04.02	Explain the information that can be provided and who can be helped by the service
04.03	Explain how to encourage communication without face to face contact
Be able	e to identify risks to the client
05.01	Assess whether there is any risk or danger facing the client and take appropriate action

## Unit Specification J/602/5172

Assist clients through advice and guidance to review their achievement of a course of action



Qualification Framework: RQF

Title: Assist clients through advice and guidance to review their achievement of a course of action

Unit Level : Level 4 Unit Sub Level : None Guided Learning Hours : 20 Unit Credit Value : 3

SSAs: 1.3 Health and Social Care

Unit Grading Structure : Pass

_	
	602/5172: Assist clients through advice and guidance to review their achievement of a course of action
Underst	and a range of methods to review achievements
Assessm	ent Criterion - The learner can:
01.01	Explain the relevant models of good practice for assisting clients to review progress
01.02	Explain what types of review should take place and how often these should be carried out
Be able	to review progress with clients
02.01	Provide suitable opportunities for clients to review progress and achievements of the course of action.
02.02	Provide suitable feedback to the clients
Be able	to review the key objectives and stages of the course of action
03.01	Identify and agree with the client the objectives that have been achieved and those that have not
03.02	Identify the methods that were most effective
03.03	Review the suitability of the methods used by the clients

# Unit Specification J/602/5205 Promote Careers Education Guidance \_CEG\_



Qualification Framework: RQF

Title: Promote Careers Education Guidance \_CEG\_

Unit Level: Level 3 Unit Sub Level: None Guided Learning Hours: 20 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

Unit: I	/602/5205 : Promote Careers Education Guidance CEG
_	to plan the promotion of Careers Education Guidance (CEG)
Assess	ment Criterion - The learner can:
01.01	Review the outcomes of previous promotional activities to inform current plans
01.02	Evaluate the range of promotional activities that could be used, including the benefits and limitations of each for different target groups
01.03	Plan the promotional activity for CEG including: consideration of effectiveness for target group taking account of other events within the same time span
Be able	e to identify the most appropriate information for dissemination to a target group
02.01	Establish the information needs of interested parties both within and external to the organisation
02.02	Present information in an appropriate style and at an appropriate time
Be able to secure the resources required for the planned promotion of Careers Education Guidance (CEG)	
03.01	Identify the resources that will be required
03.02	Present a case for securing the necessary resources
03.03	Plan the efficient use of time and other resources

## Unit Specification M/602/5182

### Negotiate on behalf of advice and guidance clients



Qualification Framework: RQF

Title: Negotiate on behalf of advice and guidance clients

Unit Level: Level 5 Unit Sub Level: None Guided Learning Hours: 35 Unit Credit Value: 5

SSAs: 1.3 Health and Social Care

Unit: N	Unit: M/602/5182 : Negotiate on behalf of advice and guidance clients	
Unders	Jnderstand the main points of negotiation	
Assessr	ment Criterion - The learner can:	
01.01	Explain the types of negotiation strategies suitable for different types of issue	
01.02	Explain what different formats of negotiation can be used	
01.03	Explain what supporting documentation might be required	
Be able	to prepare offers that meet the clients requirements	
02.01	Review the clients requirements	
02.02	Identify a negotiation strategy suitable for the clients requirements	
02.03	Prepare suitable offers for clients that meet their requirements	
Be able	to explain offers received from other parties	
03.01	Receive offers from other parties	
03.02	Consult with the clients to assess how far the offers meet requirements	
03.03	Recommend the next stage in the negotiations	
Be able	to establish an agreement for clients	
04.01	Produce agreements that effectively meet the clients requirements and that are in the required format.	
04.02	Incorporate all necessary details into the agreement and ensure it is capable of being implemented	
04.03	Confirm agreements with clients at appropriate stages of the negotiations	
04.04	Advise the clients why any requirements cannot be met or if there are any significant changes to the agreement.	

## Unit Specification R/602/5143

### Assist advice and guidance clients to decide on a course of action



Qualification Framework: RQF

Title: Assist advice and guidance clients to decide on a course of action

Unit Level: Level 4 Unit Sub Level : None Guided Learning Hours: 20 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

Unit Grading Structure : Pass

Unit:	R/602/5143 : Assist advice and guidance clients to decide on a course of action	
	Be able to assist clients to clarify their requirements	
Assess	ment Criterion - The learner can:	
01.01	Use appropriate language and pace of communication to encourage clients to identify their requirements and ideas for achieving them	
01.02	Identify and agree requirements that cannot be met.	
01.03	Explain to the client what other sources of support may be available	
Be able	e to negotiate boundaries with clients	
02.01	Negotiate with the client the boundaries of the interactions	
Be able	e to assist clients to review and prioritise their decisions	
03.01	Encourage clients to explore their decision making process and review their priorities.	
03.02	Identify unrealistic requirements and identify possible alternatives.	
03.03	Review with the clients the advantages and disadvantages of the selected options	
Be able	e to assist clients select a course of action	
04.01	Assist clients to reach a decision on the most appropriate course of action	
04.02	Confirm the clients autonomy in the decision making process	
04.03	Identify any problems with the chosen course of action and encourage the client to take appropriate action to address them	
Unders	Understand the importance of autonomy for the client	
05.01	Explain why it is important to confirm the autonomy of the client	

## Unit Specification **R/602/5207**

### Facilitate learning in groups



Qualification Framework: RQF

Title: Facilitate learning in groups

Unit Level: Level 4 Unit Sub Level: None Guided Learning Hours: 20 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

Unit: F	Unit: R/602/5207 : Facilitate learning in groups	
Be able	Be able to manage group dynamics	
Assessr	nent Criterion - The learner can:	
01.01	Summarise the key theoretical models of group work	
01.02	Use facilitation and intervening skills in group situations	
01.03	Analyse how to balance the needs of tasks and group processes	
01.04	Encourage group members to participate effectively and ensure that they feel comfortable	
Be able	to establish and maintain effective communication with group members	
02.01	Use appropriate methods of communication	
02.02	Put learners at ease	
02.03	Establish what factors are likely to affect learning and behaviour in groups	
02.04	Identify how to address individual needs in a group setting	
02.05	Recognise and deal with issues of power, conflict and authority in groups	
Be able	Be able to facilitate collaborative learning	
03.01	Agree with the group, the purpose, process and intended outcomes of group activity	
03.02	Summarise the different learning styles	
03.03	Evaluate the range of learning activities available	
03.04	Access relevant resources and support for learners	
03.05	Adapt group activities to the size and composition of the group	
Be able to enable individuals to reflect on the way in which they have been learning and participating in the group		
04.01	Agree and implement appropriate methods of eliciting personal views on learning	
04.02	Monitor individual learners progress in a group setting	
04.03	Feed back on progress made and process of learning to the group and to individual members in a positive and encouraging manner	

## Unit Specification **T/602/5183** Liaise with other services



Qualification Framework: RQF

Title: Liaise with other services Unit Level: Level 3

Unit Sub Level: None Guided Learning Hours: 20 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

Unit:	T/602/5183: Liaise with other services	
Under	Understand the process for liaising with other services	
Assess	sment Criterion - The learner can:	
01.01	Explain which other services are likely to be dealt with	
01.02	Explain the types of information likely to be exchanged	
01.03	Explain why it is important to check the validity of any information received	
01.04	Explain who is involved in different types of information exchanges and who should receive copies of the information	
01.05	Explain the types of problems that may arise and what actions can be taken to resolve them	
Be abl	e to establish procedures for exchanging information with other services	
02.01	Consult with other services on the information requirements of each service	
02.02	Agree the purpose scope and procedures for exchanging information	
02.03	Ensure that documented procedures, that include identifying the roles and responsibilities of those involved in any exchange of information, are produced	
02.04	Disseminate procedures for the exchange of information with other services	
02.05	Agree a process to regularly review and update the procedures	
Be abl	e to provide information to other services	
03.01	Confirm the information required by other services	
03.02	Select the appropriate information and disseminate using agreed procedures.	
03.03	Assist other services to interpret the information forwarded	
03.04	Confirm that the information is sufficient, forwarding additional information if required	
Be abl	e to obtain information from other services	
04.01	Request required information from other services using the agreed procedures	
04.02	Access the relevant information and confirm the validity of it	
04.03	Identify any problems with obtaining information	

## Unit Specification T/602/5202

### Provide and maintain information materials for use in the service



Qualification Framework: RQF

Title: Provide and maintain information materials for use in the service

Unit Level: Level 4 Unit Sub Level : None Guided Learning Hours: 15 Unit Credit Value: 3

SSAs: 1.3 Health and Social Care

Unit Grading Structure : Pass

Unit: T/	602/5202 : Provide and maintain information materials for use in the service
Be able t	to review the information needs of the service
Assessm	ent Criterion - The learner can:
01.01	Use services criteria for evaluating the sources of information
01.02	Identify the information currently used by different areas and clients of the service
01.03	Evaluate the format the information materials are in
01.04	Agree the future needs of the organisation in relation to information provision
Be able to agree methodologies for the procurement and dissemination of information	
02.01	Evaluate the types of trends or developments which might occur when providing information
02.02	Assess the impact of information and communication technologies on the provision of information
02.03	Specify the information to be obtained and distributed
02.04	Store information according to the services policies and procedures

## Unit Specification Y/602/5189 Manage personal case load



Qualification Framework: RQF

Title: Manage personal case load

Unit Level: Level 4 Unit Sub Level: None Guided Learning Hours: 20 Unit Credit Value: 4

SSAs: 1.3 Health and Social Care

Be able to	o maintain case notes	
	ent Criterion - The learner can:	
01.01	Record key information about each case	
01.02	Record all actions being undertaken for clients	
01.03	Ensure case notes are accurate and contain appropriate detail	
01.04	Ensure case notes are structured in a way that gives a clear history	
Be able to	o review personal case load	
02.01	Review all relevant information	
02.02	Monitor the progress of all cases	
02.03	Identify any obstacles in achieving the required outcomes for cases	
02.04	Exchange information on the cases according to the services procedures	
02.05	Identify improvements that can be made to the management of cases	
Understan	nd factors that affect case loads	
03.01	Explain what types of obstacle may occur and how to overcome it	
03.02	Explain any factors that may affect the number of cases managed	
Be able to	o establish priorities for dealing with personal case load	
04.01	Establish criteria for setting priorities	
04.02	Assess cases against the criteria to show which cases need high priority	
04.03	identify any immediate actions that may be required to meet deadlines	
04.04	Inform relevant people of the need to prioritise specific cases	
04.05	Ensure appropriate resources are allocated to the cases	
04.06	Monitor the effect of the priority cases on the rest of the caseload	
04.07	Ensure all cases receive appropriate attention	